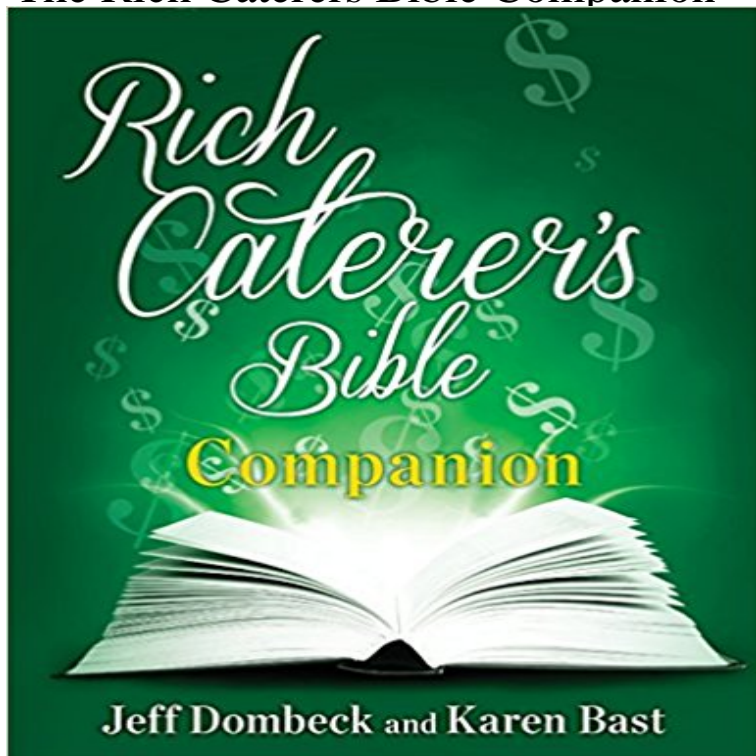


The Rich Caterers Bible Companion



Catering isn't an easy business. Even if you're the best cook, it's full of twists and turns that can keep your profit margin low or as flat as a poorly baked cake. But there are ways to reverse that trend and make those profits rise. Jeff Dombeck, a food service professional with nearly forty years of experience, offers yet another book on how to make your catering business profitable. The Rich Caterers Bible Companion builds on the knowledge already shared in his book *The Rich Caterers Bible: The Testament of Cuisine*. Dombeck knows the business. His education includes degrees in culinary arts from schools including the Culinary Institute of America in Hyde Park, New York. He has experience in full-service catering, restaurants, country clubs, bakeries, and upscale markets, and he currently co-owns Specially For You Catering LLC, in Wisconsin. He is also an instructor of culinary arts and management. Thanks to Dombeck's books, you don't have to take his classes to benefit from his knowledge. The Rich Caterers Bible Companion builds on what he already shared in his first book. He reviews his tips for success and offers more practice exercises to help you maximize your profitability in this risky business. Dombeck urges you to not only learn as much as you can but to then pass along the information to your employees, who are allies in your effort to one day be a rich caterer. The best way to learn from the information in *The Rich Caterers Bible Companion* is to complete each form and then check the answer key to see if you entered the right answers. Remember that just like in cooking, practice makes perfect. The multiple forms make it easy to do. Dombeck reviews important mathematical equations in sections covering parts of the business including how to convert recipes to your needs. He goes over how to calculate your costs and trim your waste.

The new tome builds on what Dombeck covered in his first book while centering on what he considers the most vital concepts. Remember, the key to success in any business is to maximize your profits in every area of your business that you can. That can be especially tricky in catering, a business in which much of your inventory is perishable. Without careful calculations, you end up with waste rather than profit. The Rich Caterers Bible Companion is just that a companion book. It is meant to be read after reading The Rich Caterers Bible: The Testament of Cuisine. Dombeck's how-to manual shares inside scoops and wealth-creating secrets that many others won't tell you. It explains and emphasizes the steps needed to turn your catering into a profit-making machine. Both books belong on your bookshelf if you want to reach your full potential as a caterer. Don't risk wasting your profits. Learn from a master of the trade as you read Dombeck's books on how to find catering success.

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